

## Message Text

UNCLASSIFIED

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63

ACTION ARA-10

INFO OCT-01 ISO-00 FEA-01 AEC-07 AID-05 CEA-01 CIAE-00

CIEP-02 COME-00 DODE-00 EB-07 FPC-01 H-02 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 SAM-01 OES-05

SP-02 SS-15 STR-04 TRSE-00 FRB-01 PA-02 PRS-01 USIA-15

/106 W

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P R 121955Z FEB 75

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC PRIORITY 2134

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 0478

E. O. 11652: N/A

TAGS: PFOR, ETRD, BR

SUBJ: CSN OFFICIALS TO VISIT U.S. TO DISCUSS COAL SHIPMENTS

REF.: STATE 028267

1. BRAZIL'S LARGEST STEEL PRODUCER, COMPANHIA SIDERURGICA NACIONAL (CSN), INFORMS CONSULATE THAT VICE PRESIDENT FOR RAW MATERIALS AND SUPPLY MARIO VICTOR CARDOZO MONTEIRO AND SUPERINTENDENT OF SUPPLY GENERAL ODYR PONTES VIEIRA WILL BE IN U.S. FOR ABOUT ONE WEEK BEGINNING FEBRUARY 13. THEIR MAIN PURPOSE IS TO DISCUSS FULFILLMENT OF EXISTING COAL CONTRACTS WITH U.S. SUPPLIERS EASTERN, MASSEY AND ISLAND CREEK. TWO CSN OFFICIALS MAY WISH TO CALL ON APPROPRIATE USG OFFICIALS IN WASHINGTON TO DISCUSS COAL SITUATION AND TO OBTAIN INFORMATION ON POSSIBILITY OF CSN COAL MINING INVESTMENT IN U.S. DR. MARIO VICTOR AND GEN. ODYR HAVE BEEN ADVISED TO CALL ARA/BR IF THEY DECIDE TO TRAVEL TO WASHINGTON.

2. IF THEY VISIT WASHINGTON, CSN OFFICIALS WILL GIVE STATE/ COMMERCE RECENTLY PREPARED REPORT DETAILING SUPPLY SITUATION  
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VIS-A-VIS THE THREE U.S. COAL COMPANIES. (COPY IS BEING POUCHED)

TO ARA/BR). REPORT STATES, INTER ALIA, THAT 560,000 GT (GROSS TONS) OF HIGH VOLATILE AND 160,000 GT OF LOW VOLATILE COKING COAL WERE CONTRACTED FOR DELIVERY IN 1974, BUT ONLY 277,000 GT OF HIGH VOLATILE AND 52,000 GT OF LOW VOLATILE COAL WERE RECEIVED. CSN REPORT CONTAINS FIGURES INTENDED TO SHOW THAT IN 1974 COAL SHIPMENTS TO BRAZIL AND SOUTH AMERICA BY THE THREE U.S. COMPANIES WERE REDUCED, WHILE SHIPMENTS TO CERTAIN OTHER COUNTRIES, ESPECIALLY JAPAN, WERE INCREASED. CSN ALSO ALLEGES THAT, "WHAT OCCURRED DURING THE SECOND SEMESTER OF 1974, AND IS STILL OCCURRING, IS A GENERAL TENDENCY TO FORCE CONSUMERS TO ACCEPT SPOT LOADINGS OF INFERIOR QUALITY COAL AT ELEVATED PRICES..."  
MILLER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BUSINESSMEN, STEEL, PROCUREMENT, COAL, VISITS, INDUSTRIAL PLANTS, CONTRACTS  
**Control Number:** n/a  
**Copy:** SINGLE  
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**Disposition Date:** 01 JAN 1960  
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